

## STORAGE AS A SERVICE

### A FAST, EFFICIENT WAY TO INCREASE STORAGE CAPACITY

Taking on more storage is a complicated endeavor. Purchasing, staging, configuration, and supporting storage hardware are all part of the process, and depending on the volume of data and retention requirements, it can be expensive. Public cloud storage options are sometimes worth considering, but retrieval charges often accompany them, and not all businesses feel comfortable relying on public cloud storage.

Data is the lifeblood of your business, and digitalization is ensuring that data volumes continue to multiply exponentially. Your IT organization deserves an efficient, cost-effective method to augment storage capacity. Partnering with a data center expert who can deliver elastic data storage capacity and management capabilities multiplies the forces of your IT team and reduces expenses.

DataBank Storage as a Service provides quick turnaround of secure, resilient, redundant, and encrypted storage for DataBank colocation customers. The solution physically resides in existing colocation facilities, ensuring security and compliance.

#### Storage as a Service With Security, Resiliency and Redundancy Built In

DataBank Storage as a Service is a storage solution that provides encrypted storage for colocation customers with security, resiliency and redundancy built in. Storage as a Service is accessible via physical cross-connect in DataBank data center locations, which eliminates costly retrieval charges and any potential concerns decision makers may have with public cloud storage options. This solution is an excellent fit for colocation customers who require additional storage capacity and a fast, efficient way to increase it.

#### THE DATABANK DIFFERENCE

##### COMPLIANCE

- SSAE18
- PCI-DSS
- HIPAA HITECH
- FedRAMP
- ITAR
- NIST 800-53
- FIPS 140-2

##### SECURITY

- FIREWALL
- IDS/IPS
- SCANNING
- 24x7 MONITORING
- WAF
- 2-FACTOR AUTH

With more than 400 blades, 8000 cores, and 9 PB of storage under management across four geographies, you can rely on our scale, tools, and talent to ensure your applications are globally available and performant.

#### IDEAL DATABANK CUSTOMER PROFILE

Running out of SAN storage

Capital budget constraints

Limited expertise managing SAN storage

Need a secure and encrypted SAN solution

Need a compliant SAN storage solution

Need to be able to scale storage quickly and easily

## STORAGE AS A SERVICE SOLUTION DETAILS

### STORAGE AS A SERVICE OUTCOMES



SAN on demand: multi-tier storage options, from high performance to long-term archival

✓ Cost effective and efficient solution to storage space



10 business day SLA for provisioning

✓ Save CAPEX and rapid deployment



Fully supported and managed service

✓ Save OPEX with no need to hire someone to run it



Off-site encryption and replication

✓ Physical and virtual security reduces risk (HIPAA, PCI)

#### Included:

- Available via iSCSI Protocol
- Delivered via Single-mode Fiber or CAT6
- 1Gb or 10Gb Port Speeds
- Dual Hand-offs
- 24x7x365 monitoring and management

#### Optional:

- Encryption
- Data Center Interconnects
- Dedicated Storage
- Dedicated Cabinets
- Data Protection Solutions
- Disaster Recovery as a Service
- Backup for Microsoft Office 365
- Compliant repositories with Veeam Cloud Connect
- Managed Network Services
- Cloud Services
- Managed Cloud Services
- Managed Security Services
- Vulnerability Scanning
- File Integrity Services

### Why DataBank?

DataBank is a leading provider of enterprise-class data center, cloud, and connectivity services, offering customers 100% uptime availability of data, applications, and infrastructure. DataBank's managed data center services are anchored in world-class facilities that cater to today's network and computing edge - users and applications in dense but underserved markets.

DataBank provides its suite of services in a truly hybrid model allowing enterprises to port workloads, technologies and even contract terms from data center to data center and from cloud to colocation, with compliance certifications to meet the most stringent demands. By evolving the data center experience in this manner, our customers are able to more effectively manage risk, improve technology performance and focus on growth.



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